

**CANADIAN FREESTYLE SKI ASSOCIATION
ASSOCIATION CANADIENNE DE SKI ACROBATIQUE**

**FINANCIAL STATEMENTS
March 31, 2023**

CANADIAN FREESTYLE SKI ASSOCIATION ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

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INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF CANADIAN FREESTYLE SKI ASSOCIATION/ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Canadian Freestyle Ski Association/Association Canadienne de Ski Acrobatique, which comprise the statement of financial position as at March 31, 2023, and the statement of operations, statement of changes in net assets and statement of cash flows for the year ended March 31, 2023, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Association as at March 31, 2023, and its financial performance and its cash flows for the year ended March 31, 2023 in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Association's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

INDEPENDENT AUDITOR'S REPORT, CONTINUED

- ◆ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ◆ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control.
- ◆ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- ◆ Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Association to cease to continue as a going concern.
- ◆ Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



REID HURST NAGY INC.
CHARTERED PROFESSIONAL ACCOUNTANTS

VANCOUVER, B.C.
AUGUST 25, 2023

CANADIAN FREESTYLE SKI ASSOCIATION ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

STATEMENT OF OPERATIONS For the year ended March 31, 2023

	2023	2022
	\$	\$
REVENUES		
Contributions	6,140,505	7,332,426
Donations	5,886	43,228
Program fees	714,371	714,174
Provincial and other funding	754,458	1,082,950
Sponsorship	189,875	688,210
	7,805,095	9,860,988
EXPENSES (Note 12)		
Business operations	785,015	466,681
High performance	4,536,626	4,739,925
Major events & domestic events	1,676,387	1,778,710
MarCom	204,718	215,980
Sport development	216,172	139,762
	7,418,918	7,341,058
	386,177	2,519,930
OTHER INCOME		
Government subsidies	-	26,375
EXCESS OF REVENUES OVER EXPENSES	386,177	2,546,305

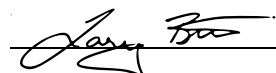
The accompanying notes are an integral part of these financial statements.

CANADIAN FREESTYLE SKI ASSOCIATION ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

STATEMENT OF FINANCIAL POSITION As at March 31, 2023

	2023	2022
	\$	\$
ASSETS		
CURRENT ASSETS		
Cash	380,679	3,592,213
Investments (Note 3)	1,397,409	1,041,373
Accounts receivable	4,020,400	985,962
GST/HST receivable	38,215	43,006
QST receivable	36,851	37,374
Prepaid expenses	57,939	49,680
	5,931,493	5,749,608
TANGIBLE CAPITAL ASSETS (Note 4)	866,125	881,411
	6,797,618	6,631,019
LIABILITIES		
CURRENT LIABILITIES		
Accounts payable and accrued liabilities (Note 5)	815,101	1,012,828
Due to government agencies	1,975	2,874
Deferred contributions (Note 6)	50,000	57,938
	867,076	1,073,640
Callable debt (Note 7)	349,582	362,596
	1,216,658	1,436,236
NET ASSETS		
Invested in tangible capital assets	866,125	881,411
Unrestricted	4,714,835	4,313,372
	5,580,960	5,194,783
	6,797,618	6,631,019

Approved by the Directors:

 Director

 Director

The accompanying notes are an integral part of these financial statements.

CANADIAN FREESTYLE SKI ASSOCIATION ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

STATEMENT OF CHANGES IN NET ASSETS For the year ended March 31, 2023

	Invested in Tangible Capital Assets	Unrestricted	2023	2022
	\$	\$	\$	\$
NET ASSETS, BEGINNING OF YEAR	881,411	4,313,372	5,194,783	2,648,478
Excess of revenues over expenses	(24,811)	410,988	386,177	2,546,305
Acquisition of tangible capital assets	9,525	(9,525)	-	-
NET ASSETS, END OF YEAR	866,125	4,714,835	5,580,960	5,194,783

The accompanying notes are an integral part of these financial statements.

CANADIAN FREESTYLE SKI ASSOCIATION ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

STATEMENT OF CASH FLOWS For the year ended March 31, 2023

	2023	2022
	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES		
Excess of revenues over expenses	386,177	2,546,305
Items not requiring the outlay of cash:		
Depreciation	24,811	26,362
Unrealized gains on investments	(32,245)	(46,402)
	378,743	2,526,265
Change in non-cash working capital items:		
Accounts receivable	(3,034,438)	(719,213)
Prepaid expenses	(8,259)	22,791
GST/HST receivable	4,791	(20,812)
Deferred contributions	(7,938)	(531,721)
QST receivable	524	(32,351)
Accounts payable and accrued liabilities	(197,727)	394,092
Due to government agencies	(899)	(3,514)
	(2,865,203)	1,635,537
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of tangible capital assets	(9,525)	(12,619)
Acquisition of investments	(1,365,164)	(1,000,000)
Disposition of investments	1,041,373	2,647,723
	(333,316)	1,635,104
CASH FLOWS FROM FINANCING ACTIVITIES		
Principal payments on callable debt	(13,015)	(20,758)
INCREASE (DECREASE) IN CASH	(3,211,534)	3,249,883
CASH, BEGINNING OF YEAR	3,592,213	342,330
CASH, END OF YEAR	380,679	3,592,213

The accompanying notes are an integral part of these financial statements.

CANADIAN FREESTYLE SKI ASSOCIATION ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

NOTES TO THE FINANCIAL STATEMENTS March 31, 2023

1 NATURE OF OPERATIONS

Canadian Freestyle Ski Association / Association Canadienne de Ski Acrobatique (the "Association") is incorporated under Part II of the Canada Corporations Act. It serves as the governing body of freestyle skiing in Canada and under the terms of the Income Tax Act, is a non-profit organization and exempt from income taxes. The Association received a certificate of continuance under the Canada Not-for-profit Corporations Act. The Association is a registered Canadian amateur athletic association (Business number 89375 8680 RC0001).

The accompanying financial statements reflect the assets, liabilities and operating results of the Association. These statements do not reflect the assets, liabilities or operating results of any of the Divisions or Clubs of the Association.

2 SIGNIFICANT ACCOUNTING POLICIES

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant policies are detailed as follows:

(a) Financial instruments

(i) Measurement of financial instruments

The Association initially measures its financial assets and liabilities at fair value, except for certain related party transactions that are measured at the carrying amount or exchange amount, as appropriate.

The Association subsequently measures all its financial assets and financial liabilities at cost or amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in excess of revenues over expenses in the period incurred.

Financial assets measured at amortized cost on a straight-line basis include cash, investments, accounts receivable, GST/HST receivable, and QST receivable.

Financial liabilities measured at amortized cost on a straight-line basis include accounts payable and accrued liabilities, amounts due to government agencies, and callable debt.

(ii) Impairment

For financial assets measured at cost or amortized cost, the Association determines whether there are indications of possible impairment. When there is an indication of impairment, and the Association determines that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows, a write-down is recognized in excess of revenues over expenses. A previously recognized impairment loss may be reversed to the extent of the improvement. The carrying amount of the financial asset may not be greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in excess of revenues over expenses.

CANADIAN FREESTYLE SKI ASSOCIATION ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

NOTES TO THE FINANCIAL STATEMENTS March 31, 2023

2 SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

(iii) Transaction costs

Transaction costs related to financial instruments that will be subsequently measured at fair value are recognized in excess of revenues over expenses in the period incurred. Transaction costs related to financial instruments subsequently measured at amortized cost are included in the original cost of the asset or liability and recognized in excess of revenues over expenses over the life of the instrument using the straight-line method.

(b) Tangible Capital Assets

Tangible capital assets are recorded at cost and depreciated over their estimated useful lives using the following methods, annual rates and periods:

Building	Declining balance	4%
Office furniture and equipment	Declining balance	20%
Leasehold improvements	Declining balance	20%
Computer equipment	Declining balance	30%

(c) Revenue Recognition

The Association follows the deferral method of accounting for contributions. Under this method, contributions restricted for future period expenses are deferred and are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Program fees are recognized as unrestricted contributions as they are non-refundable and do not relate directly to the services provided.

(d) Government Contributions

Government of Canada contributions are subject to certain terms and conditions regarding the expenditures of these funds, with the expenditures charged against these contributions being subject to a government audit. As a result, adjustments may be made, in the year of the audit, to the original contributions received.

(e) Donated Material and Services

Some of the equipment, supplies and services provided to athletes by the Association are donated free of charge by manufacturers. As it is not practical to estimate fair value, no value has been recorded for such donated equipment, supplies, and services.

(f) Measurement Uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the balance sheet date and the reported amounts of revenues and expenses during the year. Actual results could differ from those estimates. Accounts subject to estimates include depreciation, collectability of accounts receivable, accrued receivables and accrued liabilities.

CANADIAN FREESTYLE SKI ASSOCIATION ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

NOTES TO THE FINANCIAL STATEMENTS March 31, 2023

3 INVESTMENTS

	2023	2022
	\$	\$
Bank of Montreal - GIC matures on December 28, 2023 at 5.20%	400,000	-
Canadian Olympic Committee - Marketable Securities	997,409	1,041,373
	1,397,409	1,041,373

4 TANGIBLE CAPITAL ASSETS

	Cost	Accumulated depreciation	2023 Net	2022 Net
	\$	\$	\$	\$
Building	292,752	137,229	155,523	162,003
Computer equipment	231,423	204,336	27,087	27,917
Land	651,609	-	651,609	651,609
Leasehold improvements	30,000	28,516	1,484	1,855
Office furniture and equipment	213,185	182,763	30,422	38,027
	1,418,969	552,844	866,125	881,411

The land and building is located at 808 Pacific Street, Vancouver, BC. and the BC Assessment provides the fair market value of \$1,778,000 for 2023.

5 ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	2023	2022
	\$	\$
Trade and accrued liabilities	712,678	914,747
Athlete deposits	36,040	34,540
Due to Athlete Sponsorship Fund	53,681	49,901
Employee benefits	109	1,655
RSP payable	12,593	11,985
	815,101	1,012,828

CANADIAN FREESTYLE SKI ASSOCIATION ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

NOTES TO THE FINANCIAL STATEMENTS March 31, 2023

6 DEFERRED CONTRIBUTIONS

	2023	2022
	\$	\$
Province of Québec - Val Saint-Côme 2023	50,000	-
Toyota	-	57,938
	50,000	57,938

7 CALLABLE DEBT

The mortgage with the Bank of Montreal is demand loan with a variable rate at prime plus 1% with monthly payments of \$2,994. Interest paid on the loan was \$21,524 (2022: \$12,860).

Estimated payments are as follows:

	\$
2024	9,378
2025	10,198
2026	11,011
2027	11,890
2028	12,776
2029	13,858
	69,111

8 LINE OF CREDIT

The total credit facility with the Bank of Montreal is to a maximum of \$1,167,414 which includes an operating demand loan at prime plus 1.6% repayable on demand.

CANADIAN FREESTYLE SKI ASSOCIATION ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

NOTES TO THE FINANCIAL STATEMENTS March 31, 2023

9 FUNDS HELD IN TRUST

The Association holds in trust, on behalf of athletes, various funds received from individual sponsors as follows:

	2023	2022
	\$	\$
Balance, beginning of year	4,986	5,058
Bank charges paid	(72)	(72)
Trust Assets - balance, end of year	4,914	4,986
Trust Liabilities - balance, end of year	(4,914)	(4,986)

10 FINANCIAL INSTRUMENTS

The Association's financial instruments consists of cash, accounts receivable, GST/HST receivable, QST receivable, accounts payable and accrued liabilities, amounts due to government agencies, and callable debt.

Unless otherwise noted, it is management's opinion that the Association is not exposed to significant interest rate, market, currency, credit, liquidity or cash flow risks arising from its financial instruments. The fair value of these financial instruments approximate their carrying values, unless otherwise noted.

Investments in marketable securities are subject to changes in value based on markets where those investments are traded.

(a) Fair value

The Association is exposed to fair value risk in its financial assets and liabilities. The fair value of current financial assets and current financial liabilities approximates their carrying value due to their short-term maturity dates. In the opinion of management the fair value risk exposure to the Association is low and is not material.

(b) Foreign exchange risk

The Association is exposed to foreign exchange risk in United States dollars. Foreign exchange risk is the risk that the exchange rate that was in effect on the date that an obligation in a foreign currency was made to the Association by a customer, or that an obligation in a foreign currency was made to the Association to a supplier, is different at the time of settlement than it was at time that the obligation was determined. The Association reduces its exposure to foreign exchange risk by carefully monitoring exchange rates on obligations that are made to the Association. The Association did not have any hedges at the time that the financial statements were issued. The Association does not utilize financial instruments to manage its foreign exchange risk. The Association maintains adequate foreign currency balances in its bank provided by its customers that discharged their obligations to the Association in the related currency, to discharge its related foreign currency obligations. In the opinion of management the foreign exchange risk exposure to the Association is low and is not material.

CANADIAN FREESTYLE SKI ASSOCIATION ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

NOTES TO THE FINANCIAL STATEMENTS March 31, 2023

(c) Credit risk

The Association is exposed to credit risk with respect to its accounts receivable. Credit risk is the risk that one party to a transaction will fail to discharge an obligation and cause the other party to incur a financial loss. The Association reduces its exposure to credit risk by performing credit valuations on a regular basis; granting credit upon a review of the credit history of the applicant and creating an allowance for bad debts when applicable. The Association maintains strict credit policies and limits in respect to counterparties. In the opinion of management the credit risk exposure to the Association is low and is not material.

(d) Interest rate risk

The Association is exposed to interest rate risk with respect to its mortgage that bears interest at a variable rate. Interest rate risk is not considered significant because the Association is able to maintain monthly payments and the interest rate on its investments are fixed.

11 ECONOMIC DEPENDENCE

The Association is economically dependent on government grants, which represents 86% (2022 - 82%) of the total revenue.

12 EXPENSES BY OBJECT

	2023	2022
	\$	\$
Bad debts	67,165	15,089
Communications	43,949	34,381
Contractors, salaries and benefits	2,700,798	2,659,500
Depreciation	24,811	26,362
Entertainment and meals	195,619	274,846
Facility and equipment	477,035	669,639
Foreign exchange (gain) loss	(26,239)	19
IST-others	10,979	26,777
Information technology	58,011	35,938
Insurance	151,506	61,042
License, membership and subscription	80,009	66,378
Marketing and promotion	144,022	159,445
Medical and therapy	374,201	377,979
Meetings	2,798	10,769
Office	56,632	67,549
Prize money and event sponsorship	481,241	351,764
Professional fees	64,182	46,608
Service charges and interest	63,952	71,638
Strength and conditioning	110,754	98,240
TV production, sound and photography	466,653	384,064
Translation	1,905	13,386
Travel and accommodation	1,857,177	1,887,083
Website	11,758	2,562
	7,418,918	7,341,058